# You&Co



EARN WELL! LIVE WELL! REST WELL!

🗙----- D U B A I

## **ABOUT COLIVING**

What is coliving? What is attractive about it?

COLIVING IS A MODERN WAY OF LIVING AND WORKING. IT IS PERFECT FOR ACTIVE PEOPLE WITH A RATIONAL MIND.

It is a place where you can work efficiently, choose among various activities in your free time and organize your everyday life in an easy way. More importantly, coliving is also a unique community for fostering projects, exploring your talents and making friends:)







"We studied the experience of **953 colivings** around the world — everything from a smaller format with 15-17 people to 24-floor buildings with 740 residents. We believe this type of community has **a bright future ahead**."

**Alexander Sharapov,** founder of Becar Asset Management



## **RESIDENTS**

Why do they choose colivings?



## YOUNG PEOPLE: TRENDS



Reality is online today



We are not strategic about life: we live in the here and now



We choose social interactions over staying alone



Joy is important in life



The more diverse, the better



Each one of us is special



Smart is cool

# WHAT A COLIVING HAS TO OFFER:



Opportunities for productive work and leisure



Community for socializing



Services to make housekeeping easier



Tools for exploring your talents and growing your professional potential

THE PANDEMIC YEAR OF 2020 SHOWED THAT PROPERTIES WITH LESS SPACE FOR SLEEPING AND MORE SPACE FOR SOCIALIZING, ENTERTAINMENT AND WORK ARE ALWAYS AT LEAST 81% FULL. (THERE IS NO NEED TO LEAVE THE BUILDING — YOUR CLIENTS, PARTNERS AND FRIENDS ARE ALL IN THE SAME SPACE.)





"I NEVER FEEL LONELY. BUT I CAN CHOOSE TO BE ALONE WHEN I FEEL LIKE IT."



## **DUBAI PROJECT**

Building concept

IT'S ALL ABOUT NETWORKING, HANGING OUT WITH LIKE-MINDED PEOPLE AND RECHARGING. IT'S ABOUT SAVING YOUR TIME.

YouCo is a world where modern people **want to live**. Everything here is designed to **inspire** the residents and **bring them together**.

## HOUSING IS FOR LIVING, NOT FOR HOUSEKEEPING :)



Cleaning services



Concierge 24/7



Work space



Ultra high speed Internet



Gum



Parties and cozy nights with friends





THE LARGEST COLIVING COMPOSED OF THREE TOWERS - 769 ROOMS IN TOTAL!

A GIGANTIC STYLOBATE — A BRIDGE CONNECTING THE TOWERS WITH A PUBLIC AREA OF OVER 1000m<sup>2</sup> (THAT'S 1.5 TENNIS COURTS!)

THE LARGEST CONDO COLIVING IN DUBAI: IT IS THE ONLY COLIVING OWNED BY A GROUP OF OWNERS INSTEAD OF ONE PERSON.



7

## **DUBAI PROJECT**

The I and WE areas, surroundings and infrastructure

# TWO PARTS OF OUR LIFE - 'I' AND 'WE' - NATURALLY COEXIST IN THE COLIVING SPACE

**The I Area** is a compact but efficiently designed space for living where you can be alone whenever you feel like it.

**The WE Area** is equipped with a diverse infrastructure that allows for productive work and leisure in the company of like-minded people:

LIBRARIES

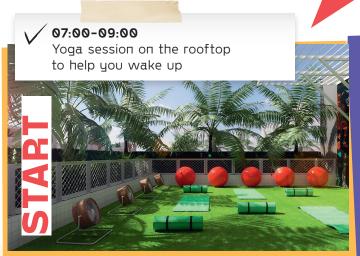
**GAME ROOMS** 

BAR

HALLS FOR LEISURE AND TALK

**WORK ZONES** 

## HOW OUR RESIDENT CAN ORGANIZE THEIR DAY





#### >12:00

Working and brainstorming or having lunch with like-minded friends, fellow entrepreneurs and freelancers



#### 20:00-23:00

Socializing with people who share your interests or cooking dinner together with friends in one of the common kitchens.



#### **/** 19:00-20:00

Exploring your talents through various activities and workshops (film editing, photography, board games, developing logical thinking, etc.)



### EVERY DAY YOU &CO

HOSTS DIFFERENT PUBLIC EVENTS: LECTURES, WORKSHOPS, PERFORMANCES, CONCERTS, ETC.

AT NIGHT YOU CAN ENJOY LIVE MUSIC, YOGA AND DANCE CLASSES.

ON WEEKENDS WE SET OUT FOR CAMPING IN THE MOUNTAINS OF RAS AL KHAIMAH, SURFING OR DIVING IN FUJAIRAH. VISITING AN ART SHOW OR WATCHING FORMULA 1 IN ABU DHABI IS ALSO AN OPTION.

### THE WE AREA: A CLOSER LOOK

**Party pool** (with a DJ controller and a 5-meter screen) where some residents are watching *King Kong Lives* with their team, while some are sending a website code to their client from a cozy armchair.



**4 roof decks** hosting a yoga studio, a crossfit gym, a hookah bar, a cafe, a lecture and concert hall. On any day, you can walk in on a stand-up battle or a comedy night, attend performances or pitches of full-scale projects, as well as hear brand-new ideas presented for feedback.





## 4 rooms for recording podcasts and audio materials.

Studios for film-making with a green screen — exactly what you need for your YouTube channel or streaming on Twitch!

1500m² of flexible space where you can work alone or with a team in a quiet or loud zone, in a glass conference room, sitting in a leather chair at an oak table, swinging in a hammock, chilling in an armchair, on a swing or at the bar...



**2 lounge rooms** with a relaxed ambience and a cozy dim yellow light. These are ideal rooms for therapy, having consultations with your psychologist or spiritual mentor.

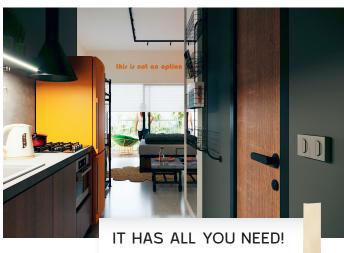


## LAYOUT AND DETAILS

Interior + apartment view

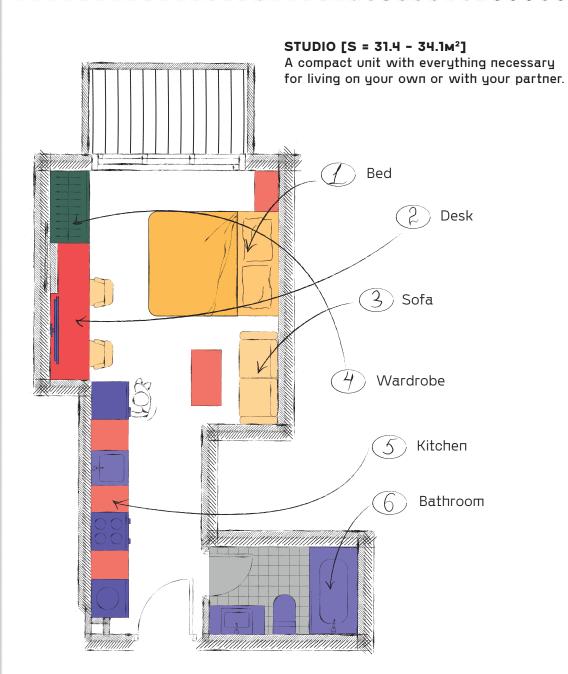








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## LAYOUT AND DETAILS

Interior + apartment view





UP FOR  $2^{\text{VIP}}$  [S =  $68.9 - 69.9\text{M}^2$ ] Two units with a shared kitchen and dining area.

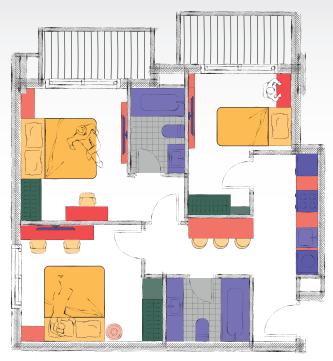


## SHARE FOR 2 [S = 60.4m<sup>2</sup>]

Two units with a shared kitchen and dining area.

AT YOU & CO, SELECTING THE APARTMENT LAYOUT IS LITERALLY THE ONLY THING THE RESIDENT WILL HAVE TO WORRY ABOUT.











## **FOR THE INVESTOR**

Who are our investors and what is important to them?







# Investor type: TACTICAL GURU



Values projects in stable currencies You can get a 6-11% annual return deposited in USD to your account in Dubai or anywhere else.



Conducts business in a safe country For the last 10 years Dubai has ranked third in the world among the most attractive cities for investors.



Seeks to minimize the tax burden **Dubai imposes no income tax**.



# Investor type: ROMANTIC ENTHUSIAST



Expects to receive income in the short-term
EXPO 2020 and our property will both open in October.



Considers moving to a different country.



Wants to secure an insurance, a bank account and a residence permit in the near future



## Investor type: ENTREPRENEURIAL ACHIEVER



Seeks to receive credit on preferential terms to invest in real estate abroad with a high return

Mortgage starting at 3.5% (we might negotiate an even better deal).



Chooses to diversify his investments.



# INVESTMENT IN PROPERTY ABROAD IS NOT JUST FOR SUPERSTARS AND MILLIONAIRES. MANY USE THIS INSTRUMENT FOR A VARIETY OF PURPOSES.



## Investor type: CAREFUL PRAGMATIC



There are no complex source of wealth checks.



You and your family can receive a residence permit in return for investment.



Considers buying with cryptocurrency.

WE SEE EACH INVESTOR AS
UNIQUE. MEANWHILE WE KNOW
THEIR COMMON TRAITS WELL:
INVESTORS ARE LOOKING FOR
PROJECTS THAT WOULD ALLOW
TO ALLOCATE PERSONAL FUNDS
IN THE SAFEST WAY POSSIBLE.
IF A PROPERTY IS LOCATED IN
A DIFFERENT COUNTRY, THEY
ANALYZE CLOSELY
THE STRENGTHS OF THE AREA
UNDER CONSIDERATION — AS AN
ATTRACTION POINT FOR TOURISTS,
YOUNG PROFESSIONALS, ETC.



### Investor type: STRATEGIST AND A FAMILY MAN



Ensuring a safe and thriving environment where your children can grow, do sports and harness an entrepreneurial mindset.



Looks for a place for his child to live while studying abroad.

# WHAT IS SO ATTRACTIVE ABOUT DUBAI AND DPC\* IN PARTICULAR?

STAYING AT A HOTEL IS EXPENSIVE AND LONELY, RENTING AN APARTMENT FOR LESS THAN A YEAR IS A HASSLE...

-"NO WAY, I AM CHOOSING A COLIVING!"

In 2016, the tax system in Dubai underwent changes. Expensive European experts were phased out by young professionals from all over the world, who had different habits and needs when it came to housing.

EXPENSIVE DÉCOR, LUXURY, I ARGE APARTMENTS

SPACE FOR PARTYING, WORKING, MEETING NEW PEOPLE AND LIVING AN ACTIVE LIFE



SO WHERE IN DUBAI CAN THE OUTGOING NOMAD GENERATION LIVE TO ENJOY LIFE TO ITS FULLEST?

THE COMPLEX IS LOCATED IN THE MIDDLE OF THE UPSCALE DISTRICTS OF JUMEIRAH GOLF ESTATES, MOTOR CITY & JUMEIRAH VILLAGE TRIANGLE WITH AN ENTRY POINT OF \$1 MILLION AND UP.

#### WHAT DOES THIS IMPLY?

The overall development plan of the district guarantees a high continuous growth of capitalization in the next 1 to 3 years.

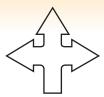


19

### LOCATION



10 minutes away from the largest exhibition venue / business center in the world



Direct connection to major highways



5 KM

Main shopping malls are easily accessible by car



**30 KM** 

International airport



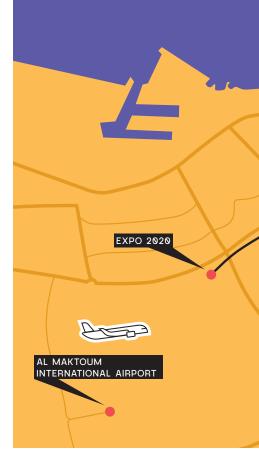
10 KM

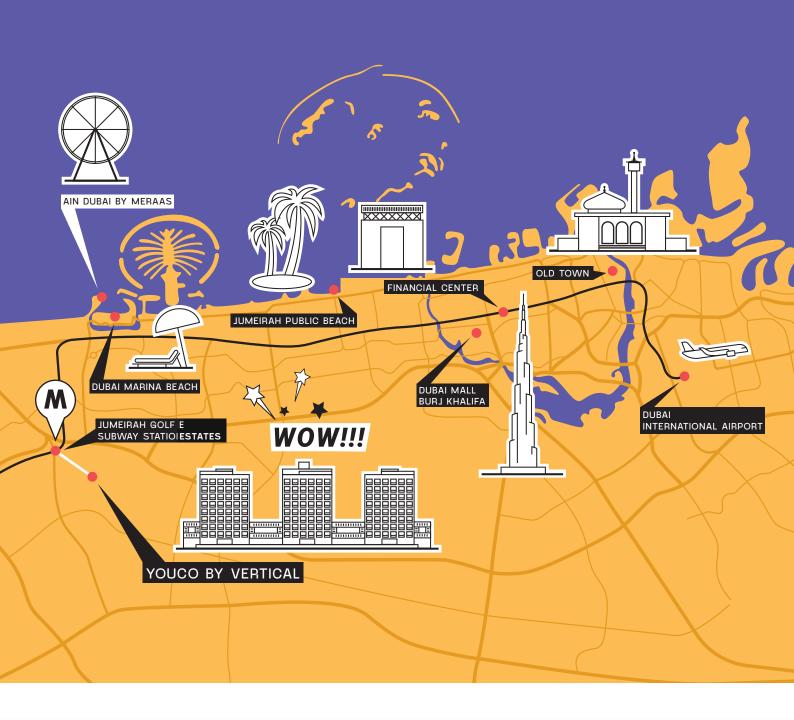
To main schools and universities



17 KM

To Port of Jebel Ali





# WHO IS IN CHARGE OF THE PROJECT?

Developers, architects, etc.

# PROPERTY MANAGEMENT DONE BY



#### Becar Hospitality Overseas

The managing company saves the resident all the **housekeeping hassle** by **taking care** of paying utility bills, submitting meter readings, doing any repairs and fixing leaks, as well as providing a cleaning service.

- ★ 7 YEARS SPECIALIZING IN HOTEL CONSTRUCTION
- ★ BEST APARTHOTEL AND BEST 3\* BUSINESS HOTEL IN 2016, 2017, 2018 AND 2019
- \* 800 ROOMS OPEN SO FAR
- ★ 8.8 IS THE AVERAGE RATING BASED ON >1100 BOOKING.COM REVIEWS
- ★ 76% IS THE AVERAGE OCCUPANCY RATE IN OUR HOTELS OVER THE PAST 6 YEARS
- ★ 7 HOTELS WILL BE COMPLETED BY 2023





**Sol Properties is a company with 40 years** of experience in India and 20 years in Dubai (250 projects delivered, including housing, malls, business centers, apartments and hotels).

#### Best projects:

4\* Radisson Beach Resort Hotel and Edition Hotel.

www.solproperties.ae

# ARCHITERCTURE BUREAU Cutwork

**Cutwork** is a French studio that creates smart spaces for work and life designed for young and active entrepreneurs.

**Best design studio and architecture bureau** in the coliving segment in 2018, 2019 and 2020.

#### Remarkable projects:

Station F: a start-up campus for 1000 entrepreneurs.

FlatMates: "the largest coliving in the world with 600 apartments"

(or had been — until we began the construction of YouCo in Saint Petersburg.)

www.cutworkstudio.com

#### MANAGING COMPANIES





**DAKO**professional team

Becar FM services over 5 million  $M^2$  — 160 properties in 10 cities of Russia, as well as in England and Dubai!

Jobs delivered in our properties can be monitored, approved and reviewed via an app both by the manager and the owner.